

A highly successful chartered accountant with invaluable experience in financial reporting and accounting covering a variety of industries from start-up business, to financial management and company closures. Hands on experience of providing professional advice in strategic sectors such as financial reporting, taxation, auditing, forensic accounting, corporate finance and insolvency.

#### AREAS OF EXPERTISE:

- Investments
- Business expansion
- Commercial management
- Tax planning
- Credit control
- Financial audits

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## WORK EXPERIENCE

### CERTIFIED AUDITOR, TAX AND ACCOUNTING CONSULTANT

2008-CURRENT

*Rafajlovski Audit, LLC* Skopje, Macedonia

Duties:

- Economic Analysis for starting Business;
- Audit of financial reports;
- Preparation of investment programs and business plans, investment and development programs;
- Assessment of intangible assets and shares;
- Evaluation of companies;
- Consultant in the area of accounting, taxes and finances.

### CERTIFIED AUDITOR

1993-2008

*European Audit Center*

Skopje, Macedonia

### OWNER & GENERAL MANAGER

1993-2008

*Azdida Consulting Agency, LLC*

Skopje, Macedonia

### FINANCIAL MANAGER

1990-1993

*Azdida Consulting Agency, LLC*

Skopje, Macedonia

### INDEPENDENT ADVISOR FOR REGIONAL DEVELOPMENT

1988-1990

*Ministry of development, Republic of Macedonia* Skopje, Macedonia

### MANAGER OF THE GROUP FOR REGIONAL DEVELOPMENT

1987-1988

*Ministry of development, Republic of Macedonia* Skopje, Macedonia

### PROFESSIONAL ADVISOR IN THE ECONOMY SECTOR

1983-1987

*Ministry of development, Republic of Macedonia* Skopje, Macedonia

## PERSONAL SKILLS

- Excellent communication and presentational skills;
- Willing to take considered risks to achieve results;
- Having an inquisitive mind;
- Strong work ethic;
- A proven high performer and quick learner;
- Self-motivated and able to work with a high degree of autonomy.

## PROFESSIONAL SKILLS AND COMPETENCES

- Experience of liaising with internal and external auditor;
- An excellent understanding of auditing techniques;
- Successful at resolving accounting disparities in a firm;
- Analytical and methodical when approaching problems;
- Aged debt analysis and review;
- The ability to maintain clear and accurate records;
- Producing detailed income and expenditure reports;
- Protecting wealth through effective tax planning;
- Numerical skills;
- Speaker of English, Serbo-Croatian and Bulgarian;
- Driving license.

## ACADEMIC QUALIFICATIONS

- *BSc (Hons) Economic politics and development* 1976  
- 1982

Faculty of Economics, St. Cyril and Methodius University, Skopje, Macedonia

## SPECIALIZATIONS:

- *Education for EU Pre Accession Funds* 2008  
Economic Chamber of Macedonia
- *Education for bankruptcy manager* 2008  
Ministry of Economy
- *Seminar for auditing* 2001  
Faculty of Economy, Skopje
- *Education for consultant* 2001  
CEED
- *Audit seminar* 2000  
USAID-IBTCI
- *Seminar for international finances and banking* 1997  
Agency for privatizations, R. Macedonia
- *Seminar for creating work posts through development of small and middle sized companies -*  
*World Bank* 1996  
Agency for privatizations, R. Macedonia
- *Certified assessor* 1994

**CERTIFICATES:**

- Certified assessor with general authorization;
- Certified court assessor with general authorization;
- Certified auditor;
- Certified bankruptcy manager.

**ADDITIONAL INFORMATION***Participation in projects:*

- Chamber of executors of R.Macedonia; Lecture on subject: *Valuation of parts and shares in the procedure for enforcement (execution)* - Struga;

*Member of:*

- Management Consulting Association Macedonia;
- Association of certified appraiser in Macedonia;
- Institute of certified auditors of RM;
- Management Consulting Association Macedonia.

*The list of clients includes more than 1.000 companies on the territory of the Republic of Macedonia, as well as the territory of the Former Yugoslav Republics, Bulgaria, Austria, Germany, Switzerland, Turkey, Greece, Cyprus, USA and other countries. This list includes companies with domestic foreign and mixed capital:*

*AD Delikates - Tetovo; Koncar Liftovi - Skopje; Makedonijadrvo - Skopje; ATPOS Proleter - Skopje; AD Tekstil - Skopje; AD Mikrogranulat - Gostivar; Gostivarska Trgovija - Gostivar; AD Jadran - Negotino; AD Plastika - Skopje; AD Veteks - Veles; IGM Proleter - Vinica; Cvetan Dimov - Skopje; MK Stobi - Veles; Zastava Promet - Skopje; ZK Progres - Debar; Bibrok - Kumanovo; UTP Internacional - Veles; AD Kolektiv - Skopje; Mokol - Bitola; AD Slavija - Skopje; Zletovo Mines - Probistip; Petrovec - Skopje; Gradski Kina - Skopje; Buchim Mene - Radovish; AD Agropod - Resen; Paskalin - Gevgelija; Swisslion - Skopje.*

*Assessment of companies and investment project:*

*Jugoreklam - Skopje; Eurolinija - Skopje; Ino-Spektar - Skopje; Ria - Komerc - Ohrid; Komprad - Skopje; Leov Kompani - Veles; PKB - Sopje; Makomarket - Skopje; Sika - Skopje; Hemsol - Kavadarci; Zito Ieb - Ohrid; Bato & Divajn - Skopje; Leov Kompani - Veles; Aleksprom - Skopje; JP Gradski Parking - Skopje; Hartija - Kocani; Sika - Skopje; Bella Napoli - Kumanovo; Donia - Prilep; Mak-Progres - Vinica; MZT Pumpi - Skopje.*

**REFERENCES**

- Available on request.