

***An articulate, focused professional who has a proven history of gathering and analysing information and then using the results of that analysis to make effective decisions and find innovative solutions to legal problems. Goran possesses strong postqualification experience which allows him to play an important and visible role in all areas of his profession. He has superb communication skills which are vital when meeting and interviewing clients to establish his firm's suitability to provide the necessary advice and services to them. Right now he is ready for a new and exciting challenge and is looking forward for a new opportunities with a driven and dynamic market leading firm.***

#### AREAS OF EXPERTISE:

- Business law
- Corporate law
- Tax Expert
- Negotiating civil and international disputes
- Contract negotiation
- Statutory obligations
- Nondisclosure agreements

Orce Nikolov Str. 190 3/13  
Skopje, Macedonia  
goran@rafajlovski.com.mk  
+389 78 20 55 72  
+389 2 30 88 900



## WORK EXPERIENCE

### MANAGER

2001-CURRENT

#### *Rafajlovski Consulting DOO*

#### Duties:

Skopje, Macedonia

- Participation in the making of positive legal regulations in the Republic of Macedonia;
- Preparation of development programs;
- management and privatization process;
- Preparation of legal acts for Trade Associations;
- Legal Consulting;
- Executive Editor of the *Legis Magazine (Business Law)*, *Reprezent* and *Tax Practicum*, multimedia CD *Represent*, multimedia CD *R- Register* and multimedia CD *Legis Business Law*;
- Consultant and speaker of legal problematic on the educative seminars organized by Rafajlovski Consulting.
- Editor of the web site Rafajlovski Consulting which entails annual collections of the Magazine *Reprezent* and e-collection of regulations

### VICE PRESIDENT OF THE MACEDONIAN TENNIS FEDERATION

2019- CURRENT

#### *(Republic of North Macedonia)*

Skopje, Macedonia

### PRESIDENT OF THE PERMANENT COURT OF ARBITRATION

2016-CURRENT

#### *(Economic Chamber of the Republic of Macedonia)*

Skopje, Macedonia

### VICE PRESIDENT OF ECONOMIC CHAMBER

2012 - 2016

#### *(Republic of Macedonia)*

Skopje, Macedonia

VICE PRESIDENT OF THE PERMANENT COURT OF ARBITRATION <i>(Economic Chamber of the Republic of Macedonia)</i>	2011-2016 Skopje, Macedonia
MEMBER OF THE OLYMPIC COMMITTEE <i>(Republic of Macedonia)</i>	2010-CURRENT Skopje, Macedonia
PRESIDENT OF REGIONAL CHAMBER IN SKOPJE <i>(Economic Chamber of the Republic of Macedonia)</i>	2009 Skopje, Macedonia
MEMBER OF THE MANAGEMENT BOARD <i>(Economic Chamber of the Republic of Macedonia)</i>	2008 - 2016 Skopje, Macedonia
PRESIDENT OF ECONOMIC CHAMBER OF SKOPJE <i>(Republic of Macedonia)</i>	2007 - 2016 Skopje, Macedonia
VICE PRESIDENT OF MASIF ASSOCIATION <i>(Macedonian Association of Accountants and Financiers)</i>	2005 Skopje, Macedonia
ASSISTANT MANAGER AND LEGAL CONSULTANT <i>Rafajlovski Consulting DOO</i>	1998-2001 Skopje, Macedonia
MANAGER <i>Economic and legal consulting center V&amp;F DOO</i>	1991-1998 Skopje, Macedonia

## PERSONAL SKILLS

- Impeccable professional reputation;
- High ethical work standards;
- Having a positive behavior with regard to work;
- Remaining organized at all times;
- Ability to work in a diverse multi-cultural environment.

## PROFESSIONAL SKILLS AND COMPETENCES

- Proven ability to solve problems in a methodical and practical way;
- Negotiator and most often a leader of a negotiating team in various projects;
- Effective management of external advisors on any project;
- Self-motivated and a proven ability to work well as part of a team;
- Highly skilled and negotiating and debating;
- Evaluating findings and developing strategies and arguments in preparation for presentation of cases;
- Studying statutes, decisions, regulations, and ordinances of quasi-judicial bodies to determine the ramifications for cases;
- English, Serbo-Croatian, Slovenian and Bulgarian;
- Decision making;
- PC literate;
- Driving license (A, B, C and D).

## ACADEMIC QUALIFICATIONS

- *PhD at the Faculty of Law(Introduction in the national law of the European Union Directives regarding the Company Law), 2010*  
(Sts. Cyril and Methodius University, Skopje, Macedonia)
- *M.A. Degree at the Faculty of Economics, Management Department(The effects on the Laws over the development of the companies in the European Union), 2007*  
(Sts. Cyril and Methodius University, Skopje, Macedonia)
- *BsC (Hons), Faculty of Law, 1990*  
(Sts. Cyril and Methodius University, Skopje, Macedonia)

## SPECIALIZATIONS:

- *International degree for brokerage on the London stock exchange, 1996*  
(Sts. Cyril and Methodius University, Skopje, Macedonia)

## CERTIFICATE FOR AUTHORIZED ACCOUNTANT:

- *Certificate Number: 0102013 from 2016*  
Issued by the Institute of Accountants and Authorized Accountants of Republic of Macedonia

## ORGANIZATIONAL SKILLS AND COMPETENCES

- Participation in the dispute Swisslion DOO vs The Republic of Macedonia at the International Center for Settlement of Investment Disputes (ICSID CASE NO. ARB/09/16);
- Arbiter in disputes at the Permanent Court of Arbitration attached to the Economic Chamber of Macedonia;
- Executive editor of the professional magazine *Legis* (Business law);
- Executive editor of the professional magazines *Reprezent* and *Tax Practicum*;
- Executive editor of the multimedia publications of *Reprezent*, *R-register* and *Legis* (Business law).

## PUBLICATIONS

- Author of the book "*Trade Companies, foundation, compliance and admission in the Trade Register*", (June, 1997);
- Author of the book "*EU Directives and Company Law*", (December, 2010);
- Consecutive author of articles in *Legis* (Business Law);
- Consecutive author of articles in *Tax Practicum*;
- Consecutive author of articles in the monthly magazine *Reprezent*;

## REFERENCES

- PhD Tatjana Zoroska Kamilovska - Professor at the Faculty of Law (Ss. Cyril and Methodius University-Skopje).
- PhD Ljubomir Drakulevski - Professor at the Faculty of Economics (Ss. Cyril and Methodius University-Skopje).